



## Pete Goss

ADVENTURER / EXPLORER · AUTHOR

Leadership and teambuilding lessons from a heroic round the world yachtsman



VISIT PETE'S WEBSITE

### About:

- **Gender:** Male
- **Languages:** English
- **Travels from:** United Kingdom

### Engagement Types:

- After Dinner Engagement
- Speaking

### Topics:

- Leadership & Management
- Motivation and Inspiration
- Team Leadership

### Websites:

- [Official website](#)

## Biography Highlights

- An inspirational yachtsman, Pete Goss is known internationally for his heroism and for his belief in innovation, technology, challenge and adventure.

## Biography

Pete Goss is a multiple adventurer, businessman and lecturer who relates his experiences of courage and determination to the business audience. He is still adventuring and his in-person talks and book have motivated and inspired people around the world.

In today's challenging business environment, Pete understands the need to deliver real performance; he achieves this through mentoring and empowering individuals, motivating teams and driving companies forward...

A regular lecturer at business schools, particularly the Said Business School of Oxford University, Pete has the privilege of being an Associate Fellow, and The London Business School.

**Before any speech Pete Goss spends time researching and talking to the company**

- He listens to their specific needs and requirements for the conference and the speech.
- He makes sure key messages flow through the talk clearly and seamlessly.
- He produces a unique and dynamic speech full of usable content and fresh ideas.

**Pete Goss is an experienced businessman having set up and managed 15 different projects:**

- He has headed up workforces of more than 100 employees.
- He has brokered multi-million pound sponsorship deals.
- He has assisted with the creation of several new companies.

In turn this has given Pete the experience to speak knowledgeably on many different themes and aspects within business.

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**Videos**



## Pete's Topics

### Dare To Dream

More astronauts have circled the globe than single-handed sailors. The Southern Ocean is known as the most desolate place in the world. Imagine you are competing in a single-handed round the world yacht race and you are in the midst of a fierce Southern Ocean hurricane. You are thinking of your family when suddenly you hear a mayday call. Do you risk your own life, turn your yacht around and prepare to sail into the unknown to rescue a stranger?

Pete Goss's humorous, emotional and compelling storytelling takes you with him to that moment of truth. You are left realizing that Pete's success rests on the shoulders of a very broad team that challenged the norm through innovation and technology, adapting to the disruption of change. From creating new yachting concepts, studying sleep patterns, analysing dietary requirements and developing personal resilience. Pete has a 'can-do' spirit that's infectious. His exploits are both inspirational and awe-inspiring. When he recounts his adventures and you feel you are at sea by his side!

With remarkable skill Pete, a successful businessman in his own right, takes real life adventures and relates them to today's business situations. He reinforces lessons in Leadership, The Importance of Teamwork, Risk and How to Make Things Happen. This talk will touch you, stay with you and influence your thinking.

**Available:** Virtually

### The importance of Team

Picking the right team is imperative but how you keep all members of the team motivated, feeling involved, valued through listening, communication, sharing and good delegation is what brings the magic to successful teams.

**Available:** Virtually

### Adventures On Land And Sea

This after-dinner speech is a mix of funny but thought provoking anecdotes from every thing Pete has done so far - from racing in the Vendee, pushing the boundaries of boat design with Team Philips, having an integral role in The British Steel Challenge, leading 4 expeditions to the North Pole to being a the Royal Marine, raising a family and working on a Salvage Tug!

**Available:** Virtually

### Leadership Reflections

'Leadership challenges the norm whereas management makes it more efficient.' 'The best teams are all leaders, it's an ethos, an attitude'. Imagine starting with a sketch, a sketch that stretches the norm and then turning that sketch into reality. Where would you start, what would your guiding principles be? How would you ignore those timid experts that choose to judge future potential by polishing the past rather than challenging it? Leaders must have mental resilience, be credible, they are judged and must judge themselves by their actions.

**Available:** Virtually

### **Planning for Success**

For all Pete's adventures he has to have a plan in place years in advance – sharing his knowledge of how he does this and sticks with the plan is hugely valuable to corporate leaders.

**Available:** Virtually

### **Spirit of Mystery**

Weaving a story through history, family, risk and adventure. This is a unique, amusing yet thought-provoking speech recreating Pete's journey on-board the 'SPIRIT OF MYSTERY'.

**Available:** Virtually

### **Mental Resilience**

Having the mental capacity to keep going when things don't go to plan.

**Available:** Virtually

## **Testimonials**

“

Pete's presentation, like the oceans he has sailed, has an underlying calm, while on the surface the audience are hit with waves of ideas, advice and emotions that leave a lasting and valuable impression in the business world. An amazing speaker.

*ICAP plc*

“

Pete was recommended to us as a motivational and leadership speaker. We wanted to put him in front of our customers, a senior group of no nonsense operational management. Having not seen Pete speak before, I was apprehensive. His session was a keynote, the audience was tough, but one minute into his speech, the attention was 100%. You could hear a pin drop, everyone related to his adventure and story of determination in business. We were all truly motivated by it. In our feedback survey everyone voted 5/5 for Pete, we would definitely hire him again!

**Robert Nehme**

Director of Corporate Marketing  
*TECSYS Inc*

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What strikes me most about Pete Goss is that he's authentic! No pretenses, no self-adulation, just exceptional wisdom and leadership skill. He takes real-life adventures and extracts lessons that are relevant to many business situations.

**Dick Ehst**

President  
*Customers Bank*

“

Absolutely First Class. We were mesmerised. Without doubt the most interesting, stimulating and motivational speaker we have experienced... Pete Goss has excellent management motivation.

*Peek Plc*

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Pete's work with executives exhibits his ability to reinforce important business lessons. These include, how to move on from having an idea to making it happen and how to manage risk. He always remains humble and grounded - reinforcing the concept of the team approach. Pete's sessions provide the ideal backdrop for global senior executives to challenge their capability, whilst remaining true to their values.

**Steve Mostyn**

Associate Fellow Said Business School  
*University of Oxford*

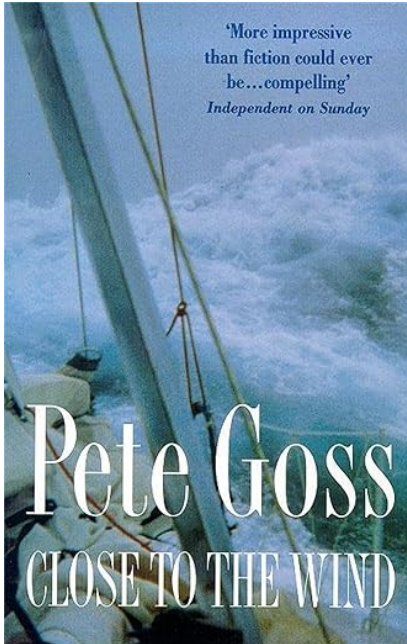
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His style is balanced and at times understated, not punctuated with dramatic outbursts or flashy media, however through this he delivers a significant impact. Having captured the unwavering attention of every delegate within seconds of his introduction, Pete's session proved to be a source of energy and a talking point throughout the whole of our event.

**Chris Jenkins**

*Deloitte*

## Books



## Close to the Wind: An Extraordinary Story of Triumph Over Adversity

*Adventure and Exploration Travel*

Goss, Pete. Close to the wind. An Extraordinary Story Of Triumph Over Adversity. London, Headline, 1998. 16 x 24cm. 282 pages. Original Hardcover with dustjacket in protective Mylar. Excellent condition with only minor signs of external wear. On November 3, 1996, former Royal Marine Pete Goss embarked on the most grueling competition in his sailing the Vendee Globe, a nonstop, single-handed round-the-world yacht race. For the next seven weeks he met every challenge in his stormy path, from combating waves the height of six-story buildings to grappling with his spinnaker in high winds. Then everything began going His sails were destroyed, his navigation equipment proved useless. And on Christmas Day his radio picked up a Mayday that a French competitor was sinking 160 miles away. Turning into the hurricane-force winds, Goss set out to rescue a near-dead man on a life raft somewhere in the vast wilderness of the merciless southern ocean. How he did it makes this extraordinary tale as amazing as it is thrilling.

[BUY THE BOOK](#)

## Speaker Bureaus And Talent Agencies

Pete Goss is available to book via these agencies

✔ **Recommended**



Speaking Agency